

# **Trump's Reciprocal Tariffs Policy**

Decoding Trump's "Armageddon" Tariffs: What's the impact on Malaysia?

3 April 2025



### **Key messages**

Trump announced reciprocal tariff actions globally, ranging from 10% to 50%, sparking the risk of a full-blown trade war

Malaysia faces a 24% increase in tariffs on imported goods into the US, with exceptions on some goods that could be a temporary relief

Malaysia rules out retaliatory tariffs, explores measures to mitigate export impact

### Trump's reciprocal tariffs policy dubbed as "Liberation Day"

- Barely three months returning to the White House after swearing in on 20 Jan 2025, President Donald Trump has imposed tariffs from universal baseline tariffs to country-specific tariffs on goods from Canada, Mexico, and China, which have sparked retaliatory tariffs. This marks a continuation of his tariff-focused policies from his first term in 2017–2020, reaffirming his administration's unwavering trade actions to correct trade imbalances and regain the US economic nationalism.
- On 2 April 2025, under the International Emergency Economic Power Act of 1977 (IEEPA), President Trump unveiled a sweeping reciprocal tariffs policy on all countries, with a few exceptions. A baseline tariff of 10% will take effect on 5 April 2025, while selected countries will face a total additional tariffs of up to 50% with effect from 9 April 2025. These tariffs are expected to bring significant shift in global trade, potentially triggering retaliatory actions from affected nations and sparking a full-blown trade war.
- As Malaysia is in the list "Dirty 15" countries that the US has incurred a trade deficit of USD24.8 billion in 2024, the US administration has hit Malaysia an additional 24% tariff on all its goods exporting to the US, which the US that claimed that it is a 50% discount from the implied 47% tariff currently imposed on the US goods into Malaysia.
- As the US was Malaysia's second largest export destination (13.2% share) in 2024, the direct impact of the US tariffs and also the US's wider trade tensions with her trading partners will have a knock-on effect on Malaysia's external sector given the disruptive impact on supply chains, global demand, increase raw materials costs and business operational cost. The impacted industries are electrical and electronic products (excluding semiconductor), machinery and equipment, optical and scientific equipment, rubber products, furniture products, and palm oil.

### The US incurred USD24.8 billion trade deficit with Malaysia

#### In Jan-Dec 2024:

| Total trade value | USD billion | %<br>share | Export value | USD billion | %<br>share | Import<br>value | USD billion | %<br>share | Trade<br>balance | USD billion | %<br>share | Rank |
|-------------------|-------------|------------|--------------|-------------|------------|-----------------|-------------|------------|------------------|-------------|------------|------|
| Mexico            | 839.9       | 15.8       | Canada       | 349.4       | 16.9       | Mexico          | 505.9       | 15.5       | China            | -295.4      | 24.6       | 1    |
| Canada            | 762.1       | 14.3       | Mexico       | 334.0       | 16.2       | China           | 438.9       | 13.4       | Mexico           | -171.8      | 14.3       | 2    |
| China             | 582.5       | 10.9       | China        | 143.5       | 7.0        | Canada          | 412.7       | 12.6       | Vietnam          | -123.5      | 10.3       | 3    |
| Germany           | 236.0       | 4.4        | Netherlands  | 89.6        | 4.3        | Germany         | 160.4       | 4.9        | Ireland          | -86.7       | 7.2        | 4    |
| Japan             | 227.9       | 4.3        | UK           | 79.9        | 3.9        | Japan           | 148.2       | 4.5        | Germany          | -84.8       | 7.1        | 5    |
| South Korea       | 197.1       | 3.7        | Japan        | 79.7        | 3.9        | Vietnam         | 136.6       | 4.2        | Taiwan           | -73.9       | 6.1        | 6    |
| Taiwan            | 158.6       | 3.0        | Germany      | 75.6        | 3.7        | South Korea     | 131.5       | 4.0        | Japan            | -68.5       | 5.7        | 7    |
| Vietnam           | 149.7       | 2.8        | South Korea  | 65.5        | 3.2        | Taiwan          | 116.3       | 3.6        | South Korea      | -66.0       | 5.5        | 8    |
| UK                | 148.0       | 2.8        | Brazil       | 49.7        | 2.4        | Ireland         | 103.3       | 3.2        | Canada           | -63.3       | 5.3        | 9    |
| India             | 129.2       | 2.4        | Singapore    | 46.0        | 2.2        | India           | 87.4        | 2.7        | India            | -45.7       | 3.8        | 10   |
| Netherlands       | 123.8       | 2.3        | France       | 43.5        | 2.1        | Italy           | 76.4        | 2.3        | Thailand         | -45.6       | 3.8        | 11   |
| Ireland           | 119.8       | 2.2        | Taiwan       | 42.3        | 2.1        | UK              | 68.1        | 2.1        | Italy            | -44.0       | 3.7        | 12   |
| Italy             | 108.8       | 2.0        | India        | 41.8        | 2.0        | Switzerland     | 63.4        | 1.9        | Switzerland      | -38.5       | 3.2        | 13   |
| France            | 103.4       | 1.9        | Australia    | 34.6        | 1.7        | Thailand        | 63.3        | 1.9        | Malaysia         | -24.8       | 2.1        | 14   |
| Brazil            | 92.0        | 1.7        | Belgium      | 34.2        | 1.7        | France          | 59.9        | 1.8        | Indonesia        | -17.9       | 1.5        | 15   |
| Rank #19          | 80.2        | 1.5        | Rank #18     | 27.7        | 1.3        | Rank #16        | 52.5        | 1.6        | Rank #14         | -24.8       | 2.1        |      |

71.1 (DOSM)

27.6 (DOSM)

43.5 (DOSM)

-15.8 (DOSM)

Malaysia

Source: US Census Bureau; DOSM

Note: Average exchange rate of RM4.5718/USD1 applied for DOSM's data.



## **US tariff rates relative to top trading partners**

| Country                              | Total simple MFN applied average | Agriculture simple MFN applied average | Non-agriculture MFN applied average | Total trade weighted MFN |
|--------------------------------------|----------------------------------|--|-------------------------------------|--------------------------|
| United States                        | 3.3%                             | 5.0%                                   | 3.1%                                | 2.0%                     |
| Canada                               | 3.8%                             | 14.8%                                  | 2.0%                                | 3.0%                     |
| China                                | 7.5%                             | 14.0%                                  | 6.4%                                | 3.0%                     |
| European Union                       | 5.0%                             | 10.8%                                  | 4.1%                                | 3.0%                     |
| Germany                              | 5.0%                             | 10.8%                                  | 4.1%                                | 3.0%                     |
| India                                | 17.0%                            | 39.0%                                  | 13.5%                               | 12.0%                    |
| Indonesia                            | 8.0%                             | 8.6%                                   | 7.9%                                | 5.3%                     |
| Ireland                              | 5.0%                             | 10.8%                                  | 4.1%                                | 3.0%                     |
| Italy                                | 5.0%                             | 10.8%                                  | 4.1%                                | 3.0%                     |
| Japan                                | 3.7%                             | 12.2%                                  | 2.4%                                | 2.0%                     |
| Malaysia                             | 5.6%                             | 7.4%                                   | 5.3%                                | 3.0%                     |
| Mexico                               | 6.8%                             | 11.9%                                  | 6.0%                                | 4.0%                     |
| South Korea                          | 13.4%                            | 57.0%                                  | 6.5%                                | 8.0%                     |
| Switzerland                          | 5.2%                             | 28.5%                                  | 1.3%                                | 2.0%                     |
| Taiwan                               | 6.5%                             | 16.6%                                  | 4.8%                                | 2.0%                     |
| Thailand                             | 9.8%                             | 27.0%                                  | 7.1%                                | 6.0%                     |
| Vietnam                              | 9.4%                             | 17.1%                                  | 8.1%                                | 5.0%                     |
| Source: Council on Foreign Relations | Note: MFN stands for Most Favour | red Nation.                            |                                     |                          |

**(b)** 

**Socio-Economic Research Centre** 

### **Trump's 2025 tariff actions**

#### 1 Feb 2025

- Additional 10% tariffs on all goods from China Effective 4 February
- 25% tariff on non-USMCA-compliant goods from Canada and Mexico; 10% tariff on potash from Canada and Mexico; 10% tariff on energy products from Canada Effective 4 March

#### 10 Feb 2025

25% tariffs on steel and aluminium products – Effective 12 March

#### 28 Feb 2025

Additional 10% tariffs on all goods from China – Effective 4 March

#### 26 Mar 2025

- 25% tariffs on automobiles Effective 3 April
- 25% tariffs on automobile parts Effective 3 May

#### 2 Apr 2025

- 10% tariff to all countries, with some exceptions of products Effective 5 April
- Up to a total of 50% tariff to goods from selected countries Effective 9 April
- Eliminating duty-free de minimis treatment for low-value imports from China and Hong Kong –
   Effective 2 May

### Malaysia hit with 24% reciprocal tariff by the US

- The US has claimed that Malaysia is currently applying 47% tariff on the US goods, and hence, imposes 24% tariff to all imported goods into the US. Within ASEAN, Malaysia and Brunei has the third lowest reciprocal tariffs after Singapore and the Philippines.
- While the highest reciprocal tariff is set at 50%, countries having trade deficits with the US are slapped with a 10% tariff.
- The US stated that it will raise tariffs if trading partners retaliate or lower them if significant steps are taken to address non-reciprocal trade arrangements and align with the US's economic and national security matters.

#### Additional reciprocal tariff rate charged by the US:

| ASEAN       | Additional<br>tariff | Key import partners | Additional<br>tariff | Selected partners (US faces trade deficit) | Additional<br>tariff | Selected partners (US faces trade surplus) | Additional<br>tariff |
|-------------|----------------------|---------------------|----------------------|--|----------------------|--|----------------------|
| Cambodia    | 49%                  | China               | 34%                  | Lesotho                                    | 50%                  | Argentina                                  | 10%                  |
| Laos        | 48%                  | Taiwan              | 32%                  | Sri Lanka                                  | 44%                  | Australia                                  | 10%                  |
| Vietnam     | 46%                  | Switzerland         | 32%                  | Iraq                                       | 39%                  | Chile                                      | 10%                  |
| Myanmar     | 45%                  | India               | 27%                  | Bangladesh                                 | 37%                  | Egypt                                      | 10%                  |
| Thailand    | 37%                  | South Korea         | 26%                  | South Africa                               | 31%                  | Guatemala                                  | 10%                  |
| Indonesia   | 32%                  | Japan               | 24%                  | Pakistan                                   | 30%                  | Morocco                                    | 10%                  |
| Brunei      | 24%                  | European Union      | 20%                  | Kazakhstan                                 | 27%                  | Paraguay                                   | 10%                  |
| Malaysia    | 24%                  | Israel              | 17%                  | Jordan                                     | 20%                  | Peru                                       | 10%                  |
| Philippines | 18%                  | Brazil              | 10%                  | Cameroon                                   | 12%                  | Saudi Arabia                               | 10%                  |
| Singapore   | 10%                  | United Kingdom      | 10%                  | New Zealand                                | 10%                  | UAE  | 10%                  |

Source: US Executive Order (Annex 1) (Source)



# Blanket tariffs on all products, with exclusions that risk being subject to sector-specific tariff actions

### Some goods will not be subject to the Reciprocal Tariff:

- All articles that are encompassed by 50 U.S.C. 1702(b)
- All articles and derivatives of steel and aluminium
- All automobiles and automotive parts
- Other products enumerated in Annex II (<u>Source</u>), including copper, pharmaceuticals, semiconductors, lumber articles, certain critical minerals, and energy and energy products
- All articles from a trading partner (i.e. Belarus, Cuba, North Korea, and Russia) subject to the rates set forth in Column 2 of the Harmonized Tariff Schedule of the United States (HTSUS)
- All articles that may become subject to duties pursuant to future actions under section 232 of the Trade Expansion Act of 1962

#### **SERC's comments:**

- While the E&E products (HS code 85) accounted for 54.6% of total exports to the US in 2024, the exclusion of semiconductors (RM45.3 billion or 22.8% of total exports to US) provides a relief to Malaysia and the semiconductor players.
- Similar exclusions were given to a list of products enumerated in Annex II, which collectively recorded RM6.0 billion of exports or 2.8% of total exports to the US in 2024.\*
- Nonetheless, there is a caveat which states that "all articles that may
  be become subject to duties pursuant to future actions under section
  232 of the Trade Expansion Act of 1962". This means that the threat
  of industry-specific duties still lingering and tariffs are not off the
  table. Such references can be made from iron and steel products as
  well as automobile and parts that taxed under section 232 of the US
  Trade Expansion Act of 1962.
- Notably, President Trump has threatened to impose tariffs on semiconductors and pharmaceuticals previously, while the Section 232 investigations on copper and lumber imports have been initiated in March 2025. Hence, such exclusions may be a temporary measure, paving the way for other trade actions down the line.



<sup>\*</sup> Discrepancies may arise as the export values are aggregated based on HS-6 digit codes, whereas the tariff exemption list in Annex II is specified at the HS-8 digit level.

### The United States is Malaysia's third largest trading partner

### The US accounted for 11.3% of total Malaysia's trade value in Jan-Dec 2024 (average 9.0% in 2016-2020, 9.5% in 2021-2023)



The US is Malaysia's second largest exports destination in Jan-Dec 2024



#### Major export products to the US by HS code in Jan-Dec 2024

| Product category by HS code                 | Exports value<br>(RM million) | % share | % growth<br>(YoY) |
|---|-------------------------------|---------|-------------------|
| 85 Electrical and electronic (E&E) products | 108,373                       | 54.6    | +22.7             |
| 84 Machinery and equipment                  | 28,826                        | 14.5    | +30.4             |
| 90 Optical & scientific equipment           | 17,782                        | 9.0     | +25.1             |
| 40 Rubber and rubber products               | 7,705                         | 3.9     | +35.0             |
| 94 Furniture products                       | 7,038                         | 3.5     | +14.3             |
| 15 Palm oil and palm oil products           | 2,743                         | 1.4     | +117.5            |
| 39 Plastics and plastic products            | 2,613                         | 1.3     | +15.1             |
| 73 Iron and steel products                  | 2,074                         | 1.0     | +19.2             |
| 72 Iron and steel                           | 2,062                         | 1.0     | +48.2             |
| 76 Aluminium and products                   | 1,643                         | 0.8     | +68.7             |
| Others                                      | 17,789                        | 8.8     | +4.0              |
| Total                                       | 198,647                       | 100.0   | +23.2             |
| Top 5 categories                            | 169,724                       | 85.4    | +24.3             |
| Top 10 categories                           | 180,858                       | 91.0    | +25.5             |

- More than half of the exports to the US are E&E products.
- Products diversification is limited top 5 category constituted 85.4% of overall exports to the US.
- Other products, in total, did not register strong growth compared to the top 10 categories.



Source: DOSM

### The rising share of Malaysia's total trade with the US

### Malaysia's total trade with other countries

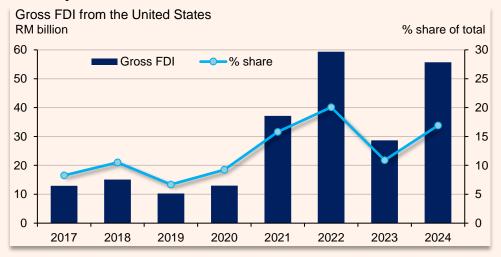
% share (changes from previous)

| 70 Share (changes from previous) | 2017            | 2019            | 2024            |
|----------------------------------|-----------------|-----------------|-----------------|
| China                            | 16.4%           | 17.2% (+0.8%)   | 16.8% (-0.5%)   |
|                                  | RM290.4 billion | RM316.6 billion | RM484.1 billion |
| Singapore                        | 12.9%           | 12.3% (-0.6%)   | 13.8% (+1.5%)   |
|                                  | RM228.4 billion | RM226.6 billion | RM396.2 billion |
| United States                    | 8.7%            | 9.0% (+0.3%)    | 11.3% (+2.3%)   |
|                                  | RM154.0 billion | RM165.2 billion | RM324.9 billion |
| European Union                   | 9.9%            | 9.5% (-0.4%)    | 8.2% (-1.3%)    |
|                                  | RM174.9 billion | RM175.8 billion | RM235.7 billion |
| Japan                            | 7.9%            | 7.0% (-0.9%)    | 5.3% (-1.7%)    |
|                                  | RM139.2 billion | RM129.6 billion | RM152.8 billion |
| South Korea                      | 3.8%            | 4.0% (+0.2%)    | 3.8% (-0.2%)    |
|                                  | RM67.7 billion  | RM73.1 billion  | RM109.3 billion |
| Source: BNM                      |                 |                 |                 |

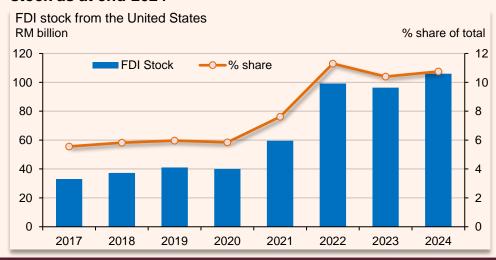


### The United States is Malaysia's key source of investment

### In 2024, the United States ranked second in terms of gross FDI in Malaysia



The United States was the third largest investor in terms of FDI stock as at end-2024



Approved projects in various sectors with US participation in 2022-2024 (immediate source)

| Year | Number of projects | Investment amount (RM million) | Rank |
|------|--------------------|--------------------------------|------|
| 2022 | 51                 | 29,160.0                       | 2    |
| 2023 | 62                 | 21,531.2                       | 3    |
| 2024 | 66                 | 29,728.4                       | 3    |

Approved manufacturing projects with US participation in 2017-2024 (immediate source)

| Year | Number of projects | Investment amount (RM million) | Rank |
|------|--------------------|--------------------------------|------|
| 2017 | 18                 | 1,107.2                        | 9    |
| 2018 | 18                 | 3,155.0                        | 5    |
| 2019 | 37                 | 14,226.2                       | 2    |
| 2020 | 28                 | 3,664.1                        | 5    |
| 2021 | 21                 | 1,146.1                        | 8    |
| 2022 | 24                 | 4,300.4                        | 8    |
| 2023 | 27                 | 18,119.7                       | 2    |
| 2024 | 27                 | 10,383.9                       | 4    |

Source: MIDA



Source: BNM

### Decoding the impact of tariffs policy on Malaysia



#### Impact via trade channel

- The implementation of widespread reciprocal tariffs are expected to disrupt global trade, harming global economic growth, and further accelerating protectionism.
- As the US is Malaysia's second largest export destination (13.2% of total exports), an additional 24% tariff is expected to directly affect our exporters' competitiveness to the US, although certain products, such as semiconductors, are currently exempted from the tariffs. While Malaysia will enjoy lower tariffs advantage compared to other countries, but eventually demand will slow due to slowing economic growth.
- The supply chains will be disrupted. As demand for goods decreases, SMEs, which often rely on larger export-oriented firms for orders and sub-contracts, could face significant disruptions, resulting in reduced production capacity, layoffs, or even closures.
- Given Malaysia's decision not to retaliate or escalate the trade conflict with the US, there are no additional tariffs imposed on our imports. However, as the supply chain is globally interconnected and with retaliatory measures already underway, the Malaysian importers are likely to face indirect impacts through second-order effects.
- In the long run, prolonged tariff tensions could undermine global trade agreements and institutions, fostering a widespread adoption of protectionist policies. This shift would prompt countries to reassess their relationships with the US, leading to a realignment of the international political and economic order.



# Impact via investment and financial channel

- Business uncertainty will increase following the tariffs impact, leading to cautious investment approach to capacity expansions on concerns about export orders and profitability.
- This will significantly impact private investment growth, as companies may hesitate to committing new projects due to the unpredictable trade environment, slowing both domestic and foreign investment.
- On the positive side, this situation could create opportunities for investment diversification in countries with lower tariffs. Malaysia, with the third lowest additional tariffs in ASEAN, may attract more foreign investments as Singapore faces higher business costs, Indonesia faces fiscal challenges and governance issues and the Philippines encounters structural challenges.
- The financial volatility induced by global trade tensions and economic slowdown could negatively impact wealth creation.



#### Impact via income channel

 Lower exports demand would result in lower production, and would impact the employment and income of workers in the export-oriented industries, which will bear the bigger brunt of the impact. Lower employment and income will weigh on household spending.

In sum, we revise our GDP growth estimate to 4.0% in 2025 from 5.0% previously.

### The impact of tariffs on Malaysia's major products exporting to the US

| Product category by HS code                  | Exports value RM million (% share of total exports to the US) | Current tariff<br>rate based on<br>HTSUS | New tariff rate: Additional 24.0% |
|--|---|--|-----------------------------------|
| 85 Electrical and electronic (E&E) products^ | 63,076<br>(31.8%)   | Up to 15.0%                              | Up to 39.0%                       |
| 84 Machinery and equipment                   | 28,826<br>(14.5%)   | Up to 9.9%                               | Up to 33.9%                       |
| 90 Optical & scientific equipment            | 17,782<br>(9.0%)  | Up to 16.0%                              | Up to 40.0%                       |
| 40 Rubber and rubber products^               | 7,438<br>(3.7%)   | Up to 14.0%                              | Up to 38.0%                       |
| 94 Furniture products                        | 7,038<br>(3.5%)   | Up to 12.8%                              | Up to 36.8%                       |
| 15 Palm oil and palm oil products            | 2,743<br>(1.4%)   | Up to 19.1% or<br>12.3¢/kg               | Up to 43.1%#                      |
| 39 Plastics and plastic products^            | 2,159<br>(1.1%)   | Up to 6.5%                               | Up to 30.5%                       |

### **SERC's comments:**

- While selected semiconductors are excluded from the reciprocal tariff list, there are still substantial exports of E&E products (about RM63.1 billion or 58.2% of total E&E exports (under HS-85) to the US) are not excluded and will be hit by an additional 24% tariff. Besides, there will be disruptions in the semiconductor supply chains.
- Machinery and equipment (HS code 84) and optical and scientific equipment (HS code 90), which collectively accounted for RM46.6 billion or 23.5% of total exports to the US, are directly impacted. A similar impact is expected on rubber and rubber products (HS code 40), furniture products (HS code 94), and palm oil and palm oil products (HS code 15).

#### Note:

HTSUS = The Harmonized Tariff Schedule of the United States

Source: DOSM



<sup>^</sup> Export value for HS Code 85, 40, and 39 have excluded the exempted products under Annex II of Trump's Executive Order. Please note that discrepancies may arise as the export values are aggregated based on HS-6 digit codes, whereas the tariff exemption list in Annex II is specified at the HS-8 digit level.

<sup>#</sup> There is a list of tariff lines charged by volume; hence, the new tariff rate is unknown.

### Adopt a more collaborative approach to address the trade imbalance

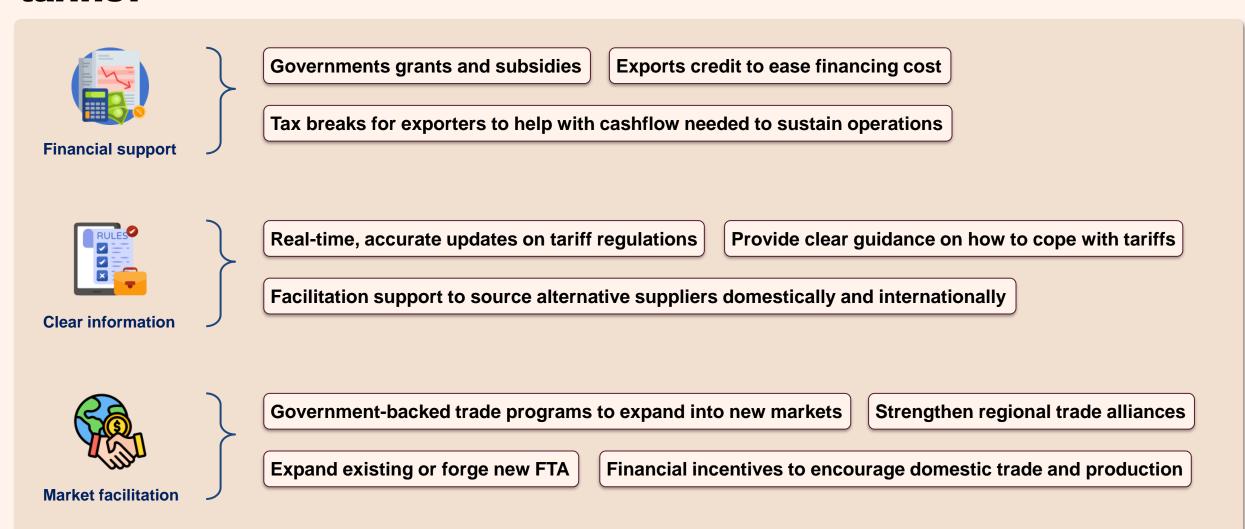
- We welcome the Ministry of Investment, Trade and Industry (MITI)'s stance of not considering retaliatory tariffs, instead will actively engage with the US authorities in addressing the impact of reciprocal tariffs. We call for a more collaborative approach to address the trade imbalance, emphasising engagement and seeking reasonable solutions through consultations and joint efforts.
- As the US has indicated that tariffs may be reduced if significant steps are taken to address non-reciprocal trade arrangements and align with its economic and national security priorities, Malaysia will utilise the Trade and Investment Framework Agreement (TIFA) to seek reciprocal trade gains and pursue a Technology Safeguards Agreement with the US to facilitate high-tech cooperation in semiconductors, aerospace, and digital economy sectors.
- In addition to leveraging on existing bilateral and multilateral trade arrangements (e.g. RCEP, CPTPP, and ASEAN-China FTA) to expand trade, the Government has to speed up the Malaysia-European Union Free Trade Agreement (MEUFTA) negotiation, the Malaysia-Gulf Cooperation Council Free Trade Agreement, and consider to negotiate a Free Trade Agreement with the US to soften the impact of tariffs.
- While semiconductors are Malaysia's primary exports to the US (about 22.8% of total exports to the US), many inputs and ultimate producers are of the US origin. Given this, the US should consider excluding semiconductor exports from its calculations for reciprocal tariffs. Furthermore, the US could relocate its Asian manufacturing plants to Malaysia, capitalising on the country's long-established and robust partnership in the semiconductor sector, as well as its well-developed and mature semiconductor ecosystem. This would also enable Malaysia to increase imports of the US-made inputs for production, helping to narrow the trade deficit.

### (cont.)

- It must be noted that the trade deficit is also due to a significant number of US-based semiconductor companies operating in Malaysia for decades, contributing our role as a major semiconductor exporter to the US. Malaysia is a key player in semiconductor testing and packaging, contributing 13% of global semiconductor testing and packaging and being the world's sixth-largest semiconductor exporter.
- On the derivation of Malaysia's average tariffs based on the trade balance data, a comparison between the US Trade Bureau and the Department of Statistics Malaysia (DOSM) data showed a discrepancy of USD9.0 billion (The US's USD24.8 billion vs. Malaysia's USD15.8 billion). Hence, a reconciliation of this statistical discrepancy is necessary to derive the "implied" tariff rates. Using the US's formula, Malaysia's additional 24% tariff should be lowered to 19% based on Malaysia's DOSM trade balance data.



# What measures can the Government take in navigating the impact of tariffs?



### Appendix: Trade data with the US by HS-2 level in 2024

| HS       | General description*                                      | Export<br>value<br>(RM mil) | Import<br>value<br>(RM mil) | Trade<br>balance<br>(RM mil) | Export<br>share<br>(%) | Import<br>value<br>(%) | Trade balance (%) | HS       | General description*                         | Export<br>value<br>(RM mil) | Import<br>value<br>(RM mil) | Trade<br>balance<br>(RM mil) | Export share (%) | Import<br>value<br>(%) | Trade<br>balanc<br>(%) |
|----------|---|-----------------------------|-----------------------------|------------------------------|------------------------|------------------------|-------------------|----------|--|-----------------------------|-----------------------------|------------------------------|------------------|------------------------|------------------------|
| 01       | Live animals  | 0.9                         | 9.9                         | -9.0                         | ~                      | ~                      | -0.01%            | 35       | Albuminoïde substances                       | 25.0                        | 178.1                       | -153.2                       | 0.01%            | 0.14%                  | -0.219                 |
| 02       | Meat & edible meat offal                                  | 0.0                         | 131.0                       | -131.0                       | 2                      | 0.10%                  | -0.18%            | 36       | Explosives, pyrotechnic                      | 0.0                         | 16.6                        | -16.6                        | ,                | 0.01%                  | -0.02%                 |
| 03       | Fish & aquatic invertebrates                              | 60.8                        | 40.7                        | 20.0                         | 0.03%                  | 0.03%                  | 0.03%             |          | products                                     |                             |                             |                              |                  |                        |                        |
| 04       | Dairy products, eggs, honey, etc.                         | 15.5                        | 518.8                       | -503.3                       | ~                      | 0.41%                  | -0.70%            | 37<br>38 | Photographic goods  Misc. chemical products  | 1,092.7                     | 56.2<br>1,735.6             | -55.7<br>-642.9              | 0.55%            | 0.04%                  | -0.08%<br>-0.89%       |
| 05       | Animal origin products, nes.                              | 0.8                         | 5.9                         | -5.1                         | ~                      | ~                      | ~                 | 39       | Plastic products                             | 2,613.1                     | 5,424.0                     | -2,810.9                     | 1.32%            | 4.30%                  |                        |
| 06       | Live trees & other plants                                 | 3.7                         | 0.0                         | 3.7                          | ~                      | ~                      | ~                 | 40       | Rubber products                              | 7,705.3                     | 368.8                       | 7,336.5                      | 3.88%            | 0.29%                  | 10.149                 |
| 07       | Edible vege.  | 0.3                         | 43.9                        | -43.6                        | ~                      | 0.03%                  | -0.06%            | 41       | Raw hides & skins & leather                  | 1.5                         | 0.7                         | 0.9                          | ~                | ~                      |                        |
| 08       | Edible fruits & nuts                                      | 27.4                        | 370.5                       | -343.1                       | 0.01%                  | 0.29%                  | -0.47%            | 42       | Leather products                             | 32.9                        | 17.6                        | 15.3                         | 0.02%            | 0.01%                  | 0.02%                  |
| 09       | Coffee, tea, mate & spices                                | 3.9                         | 8.8                         | -4.8                         | ~                      | ~                      | ~                 | 43       | Fur skins & artificial fur                   | 0.1                         | 0.1                         | -0.1                         | ~                | ~                      |                        |
| 10       | Cereals   | 0.0                         | 252.1                       | -252.1                       | ~                      | 0.20%                  | -0.35%            | 44       | Wood & wood products                         | 1,516.7                     | 77.6                        | 1,439.1                      | 0.76%            | 0.06%                  | 1.99%                  |
| 11       | Milling products, malt, wheat                             | 6.2                         | 6.9                         | -0.7                         | ~                      | ~                      | ~                 | 45       | Cork & cork products                         | 0.1                         | 0.1                         | 0.0                          | ~                | ~                      |                        |
| 12       | Oil seeds & oleaginous fruits                             | 4.1                         | 896.6                       | -892.5                       | ~                      | 0.71%                  | -1.23%            | 46       | Manufactures of straw, etc.                  | 0.0                         | 0.1                         | -0.1                         | ~                | ~                      |                        |
| 13       | Lac, gums, resins, vege.                                  | 11.9                        | 21.5                        | -9.5                         | ~                      | 0.02%                  | -0.01%            | 47       | Wood pulp, paper & paperboard                | 0.3                         | 2,412.5                     | -2,412.2                     | ~                | 1.91%                  | -3.33%                 |
| 44       | extracts  | 0.0                         | 0.0                         | 0.0                          |                        |                        |                   | 48       | Paper & paperboard products                  | 641.3                       | 216.0                       | 425.3                        | 0.32%            | 0.17%                  | 0.59%                  |
| 14<br>15 | Vege. plaiting materials  Animal / vege. fats & oils      | 2,742.6                     | 0.0                         | 2,656.0                      | 1.38%                  | 0.07%                  | 3.67%             | 49       | Printed products                             | 172.0                       | 52.7                        | 119.3                        | 0.09%            | 0.04%                  | 0.16%                  |
| 16       | Preparations of meat / fish                               | 52.7                        | 86.6<br>5.0                 | 47.7                         | 0.03%                  | 0.07%                  | 0.07%             | 50       | Silk   | 0.0                         | 0.0                         | 0.0                          | ~                | ~                      |                        |
| 17       | Sugars & its confectionery                                | 46.6                        | 29.6                        | 16.9                         | 0.03%                  | 0.02%                  | 0.07%             | 51       | Wool, animal hair, etc.                      | 0.0                         | 0.0                         | 0.0                          | ~                | ~                      |                        |
| 18       | Cocoa & its preparations                                  | 1,634.6                     | 38.1                        | 1,596.5                      | 0.02%                  | 0.02%                  | 2.21%             | 52       | Cotton                                       | 2.2                         | 266.6                       | -264.4                       | ~                | 0.21%                  | -0.37%                 |
| _        |   | 353.3                       | 83.0                        | 270.3                        | 0.82%                  | 0.03%                  | 0.37%             | 53       | Vege. textile fibres, etc.                   | 0.0                         | 0.1                         | -0.1                         | ~                | ~                      |                        |
| 19       | Preparations of cereals, etc.                             |                             |                             |                              | 0.18%                  |                        |                   | 54       | Man-made textile materials                   | 24.8                        | 39.2                        | -14.4                        | 0.01%            | 0.03%                  | -0.02%                 |
| 20       | Preparations of vege., etc.                               | 63.5<br>149.4               | 322.1                       | -258.6                       | 0.03%                  | 0.26%<br>0.62%         | -0.36%            | 55       | Man-made staple fibres                       | 19.4                        | 19.7                        | -0.3                         | ~                | 0.02%                  |                        |
| 21<br>22 | Misc. edible preparations                                 | 36.1                        | 786.7<br>97.9               | -637.3<br>-61.8              | 0.08%                  | 0.02%                  | -0.88%<br>-0.09%  | 56       | Wadding, felt & nonwovens                    | 84.6                        | 30.2                        | 54.4                         | 0.04%            | 0.02%                  | 0.08%                  |
| 23       | Beverages, spirits & vinegar Residues fr. food industries | 505.9                       | 430.9                       | 75.0                         | 0.02%                  | 0.08%                  | 0.10%             | 57       | Carpets                                      | 0.5                         | 2.4                         | -1.9                         | ~                | ~                      |                        |
| 24       | Tobacco products  | 89.5                        | 10.6                        | 78.9                         | 0.25%                  | 0.34%                  | 0.10%             | 58       | Special woven fabrics                        | 2.5                         | 3.8                         | -1.4                         | ~                | ~                      |                        |
| 25       | Salt, lime, cement, etc.                                  | 2.1                         | 61.5                        | -59.4                        |                        | 0.05%                  | -0.08%            | 59       | Textile for industrial use                   | 40.5                        | 58.7                        | -18.2                        | 0.02%            | 0.05%                  | -0.03%                 |
| 26       | Ores, slag & ash  | 9.6                         | 104.3                       | -59.4<br>-94.7               | ~                      | 0.05%                  | -0.08%            | 60       | Knitted / crocheted fabrics                  | 47.2                        | 10.8                        | 36.4                         | 0.02%            | ~                      | 0.05%                  |
| 27       | Mineral fuels & oils                                      | 489.1                       | 6,894.0                     | -6,404.9                     | 0.25%                  | 5.46%                  | -8.85%            | 61       | Knitted / crocheted apparel & clothing accs. | 1,271.9                     | 34.2                        | 1,237.7                      | 0.64%            | 0.03%                  | 1.719                  |
| 28       | Inorganic chemicals                                       | 285.7                       | 1,139.7                     | -854.0                       | 0.14%                  | 0.90%                  | -1.18%            |          | Not knitted / crocheted                      | 4                           | o= o                        |                              | 0.000/           |                        |                        |
| 29       | Organic chemicals   | 1.076.9                     | 462.4                       | 614.5                        | 0.54%                  | 0.37%                  | 0.85%             | 62       | apparel & clothing accs.                     | 45.3                        | 27.0                        | 18.3                         | 0.02%            | 0.02%                  | 0.03%                  |
| 30       | Pharmaceutical products                                   | 425.3                       | 1,048.1                     | -622.8                       | 0.21%                  | 0.83%                  | -0.86%            | 63       | Other made up textile                        | 65.0                        | 23.3                        | 41.7                         | 0.03%            | 0.02%                  | 0.06%                  |
| 31       | Fertilisers   | 106.8                       | 297.2                       | -190.5                       | 0.05%                  | 0.24%                  | -0.26%            | 64       | Footwear                                     | 173.2                       | 22.6                        | 150.6                        | 0.09%            | 0.02%                  | 0.21%                  |
| 32       | Tanning / dyeing extracts                                 | 214.0                       | 361.9                       | -147.8                       | 0.11%                  | 0.29%                  | -0.20%            | 65       | Headgear                                     | 17.7                        | 3.8                         | 13.9                         | ~                | ~                      | 0.02%                  |
| 33       | Essential oils, cosmetic, etc.                            | 101.5                       | 488.7                       | -387.1                       | 0.05%                  | 0.39%                  | -0.53%            | 66       | Umbrellas, etc.                              | 0.1                         | 0.0                         | 0.0                          | ~                | ~                      |                        |
| 34       | Soap, waxes, candles, etc.                                | 180.6                       | 238.8                       | -58.3                        | 0.09%                  | 0.19%                  | -0.08%            | 67       | Prepared feathers & down                     | 0.1                         | 0.3                         | -0.2                         | ~                | ~                      |                        |

| HS | General description*             | Export<br>value<br>(RM mil) | Import<br>value<br>(RM mil) | Trade<br>balance<br>(RM mil) | Export<br>share<br>(%) | Import<br>value<br>(%) | Trade balance (%) |
|----|----------------------------------|-----------------------------|-----------------------------|------------------------------|------------------------|------------------------|-------------------|
| 68 | Stone, cement, etc. products     | 443.7                       | 81.9                        | 361.8                        | 0.22%                  | 0.06%                  | 0.50%             |
| 69 | Ceramic products                 | 293.6                       | 687.7                       | -394.1                       | 0.15%                  | 0.54%                  | -0.54%            |
| 70 | Glass & glassware                | 911.1                       | 199.9                       | 711.2                        | 0.46%                  | 0.16%                  | 0.98%             |
| 71 | Pearls, precious stones & metals | 92.5                        | 420.3                       | -327.8                       | 0.05%                  | 0.33%                  | -0.45%            |
| 72 | Iron & steel                     | 2,061.9                     | 132.4                       | 1,929.5                      | 1.04%                  | 0.10%                  | 2.67%             |
| 73 | Iron & steel products            | 2,073.8                     | 773.7                       | 1,300.1                      | 1.04%                  | 0.61%                  | 1.80%             |
| 74 | Copper products                  | 740.2                       | 1,904.4                     | -1,164.1                     | 0.37%                  | 1.51%                  | -1.61%            |
| 75 | Nickel products                  | 25.0                        | 164.7                       | -139.7                       | 0.01%                  | 0.13%                  | -0.19%            |
| 76 | Aluminium products               | 1,642.7                     | 5,613.7                     | -3,971.1                     | 0.83%                  | 4.45%                  | -5.49%            |
| 78 | Lead products                    | 0.2                         | 35.9                        | -35.8                        | ~                      | 0.03%                  | -0.05%            |
| 79 | Zinc products                    | 33.9                        | 34.3                        | -0.4                         | 0.02%                  | 0.03%                  | ~                 |
| 80 | Tin products                     | 71.0                        | 50.5                        | 20.5                         | 0.04%                  | 0.04%                  | 0.03%             |
| 81 | Other base metal products        | 29.7                        | 354.1                       | -324.5                       | 0.01%                  | 0.28%                  | -0.45%            |
| 82 | Base metal tools, etc.           | 82.9                        | 196.7                       | -113.8                       | 0.04%                  | 0.16%                  | -0.16%            |
| 83 | Misc. base metal products        | 364.6                       | 207.2                       | 157.4                        | 0.18%                  | 0.16%                  | 0.22%             |
| 84 | Machinery & equipment            | 28,824.9                    | 29,431.8                    | -606.9                       | 14.51%                 | 23.31%                 | -0.84%            |
| 85 | E&E products                     | 108,368.7                   | 44,302.7                    | 64,066.0                     | 54.55%                 | 35.09%                 | 88.50%            |
| 86 | Railway & parts                  | 18.7                        | 20.7                        | -2.0                         | ~                      | 0.02%                  | ~                 |
| 87 | Vehicles                         | 527.6                       | 513.6                       | 14.0                         | 0.27%                  | 0.41%                  | 0.02%             |
| 88 | Aircraft, spacecraft & parts     | 1,155.2                     | 8,008.2                     | -6,853.0                     | 0.58%                  | 6.34%                  | -9.47%            |
| 89 | Ships & boats                    | 217.1                       | 10.9                        | 206.2                        | 0.11%                  | ~                      | 0.28%             |
| 90 | Optical & medical equipment      | 17,781.9                    | 6,169.7                     | 11,612.2                     | 8.95%                  | 4.89%                  | 16.04%            |
| 91 | Clocks & watches                 | 63.2                        | 10.2                        | 53.0                         | 0.03%                  | ~                      | 0.07%             |
| 92 | Musical instruments              | 277.7                       | 17.6                        | 260.1                        | 0.14%                  | 0.01%                  | 0.36%             |
| 93 | Arms & ammunition                | 8.9                         | 16.0                        | -7.0                         | ~                      | 0.01%                  | ~                 |
| 94 | Furniture & fittings             | 7,038.2                     | 129.1                       | 6,909.1                      | 3.54%                  | 0.10%                  | 9.54%             |
| 95 | Toys, games & sports             | 848.7                       | 81.8                        | 766.8                        | 0.43%                  | 0.06%                  | 1.06%             |
| 96 | Misc. manufactured products      | 178.4                       | 25.3                        | 153.1                        | 0.09%                  | 0.02%                  | 0.21%             |
| 97 | Works of art, & antiques         | 0.9                         | 91.6                        | -90.7                        | ~                      | 0.07%                  | -0.13%            |
| 98 | Special provisions               | 172.1                       | 179.5                       | -7.4                         | 0.09%                  | 0.14%                  | -0.01%            |
|    | Total                            | 198,646.5                   | 126,259.4                   | 72,387.1                     |                        |                        |                   |

HS Code under a same HS Section

Trade surplus greater than RM100 million

Trade deficit greater than RM100 million

Source: DOSM



<sup>~</sup> Insignificant value, representing less than 0.01% for export and import shares, and between -0.01% and 0.01% for the share of trade balance.

<sup>\*</sup> The description is a general approximation, and not an exact representation of the product category.



## **THANK YOU**

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